MLS Area WE

Residential Statistics

| Independence Title |
|----------------------------|
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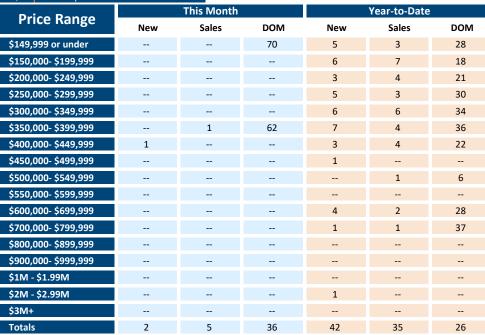
November 2021

| Listings | | This Month | | Year-to-Date | | | | |
|---------------------|-------------|------------|---------|--------------|-------------|--------|--|--|
| Listings | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change | | |
| Single Family Sales | 5 | 1 | +400.0% | 35 | 29 | +20.7% | | |
| Condo/TH Sales | | | | | | | | |
| Total Sales | 5 | 1 | +400.0% | 35 | 29 | +20.7% | | |
| New Homes Only | | | | | | | | |
| Resale Only | 5 | 1 | +400.0% | 35 | 29 | +20.7% | | |
| Sales Volume | \$1,762,300 | \$529,000 | +233.1% | \$10,914,200 | \$6,329,500 | +72.4% | | |
| New Listings | 2 | 3 | -33.3% | 42 | 35 | +20.0% | | |
| Pending | 2 | | | 2 | 28 | -92.9% | | |
| Withdrawn | | | | 6 | 6 | | | |
| Expired | | | | | | | | |
| Months of Inventory | 0.8 | 8.0 | -90.0% | N/A | N/A | | | |

| Average | | This Month | | Year-to-Date | | | | |
|----------------------|-----------|------------|---------|--------------|-----------|--------|--|--|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$342,700 | \$535,000 | -35.9% | \$311,125 | \$221,952 | +40.2% | | |
| List Price/SqFt | \$150 | \$195 | -23.1% | \$159 | \$130 | +22.7% | | |
| Sold Price | \$352,460 | \$529,000 | -33.4% | \$311,834 | \$218,259 | +42.9% | | |
| Sold Price/SqFt | \$155 | \$192 | -19.3% | \$162 | \$128 | +26.7% | | |
| Sold Price / Orig LP | 100.4% | 99.0% | +1.4% | 101.3% | 95.0% | +6.6% | | |
| Days on Market | 36 | 10 | +264.0% | 26 | 60 | -56.2% | | |

| Median | • | This Month | _ | Year-to-Date | | | | |
|----------------------|-----------|------------|---------|--------------|-----------|--------|--|--|
| iviedian | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change | | |
| List Price | \$349,000 | \$535,000 | -34.8% | \$299,990 | \$189,300 | +58.5% | | |
| List Price/SqFt | \$137 | \$195 | -29.6% | \$153 | \$120 | +27.2% | | |
| Sold Price | \$349,000 | \$529,000 | -34.0% | \$308,000 | \$185,000 | +66.5% | | |
| Sold Price/SqFt | \$142 | \$192 | -26.2% | \$148 | \$117 | +26.0% | | |
| Sold Price / Orig LP | 96.0% | 99.0% | -3.0% | 100.0% | 95.0% | +5.3% | | |
| Days on Market | 45 | 10 | +350.0% | 19 | 21 | -9.5% | | |

| Months of Inventory - Last Two Years | | | | | | | | | | | | | | |
|--------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 20.0 | | | | | | | | | | | | | | |
| 15.0 | | | | | | | | | | | | | | |
| 10.0 | | • | | | | | | | | | | | | |
| 5.0 | П | | | | | | | ПТ | | | _ | | П | |
| 0.0 | 0-19 | D-19 | F-20 | A-20 | J-20 | A-20 | 0-20 | D-20 | F-21 | A-21 | J-21 | A-21 | 0-21 | D-21 |







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